Possibilities List

Name	Phone	Mobil	Email	Approach	Result

Referral=R Direct=D Evaluation=E Product=P Opportunity=O Video=V CD=CD PT=Portal Tour
P=Plan N=No F=Funnel T-Ticket *=Appointment R=Reschedule S=Sale $=Tools on Loan UBP=2nd Look K/O=Kickoff
H/S =Health Seminar P/P Product Preview M/S= Motives/Skin Care W=Website TR=Transitions