

## Goal Statement Example #1 - Start Date April 1, 2002

GOAL	\$ REQUIRED FOR DOWN-PAYMENT	MONTHLY INCOME REQUIRED	ACCUM. MONTHLY INCOME	# OF INCOME CENTERS QUALIFYING	PIN LEVEL	DATE OF ACHIEVEMENT
Convention/\$900 3 months		\$300 Done 8/16/02	\$300	1 Ctr - 1/4 Flush	Coordinator	May 17,2002
Pay down credit cards \$1200/4months		\$300 4 months Done 10/18/02	\$600	1 Ctr - 1/2 Flush	Coordinator	June 21,2002
Down payment New home \$17,000		\$900 19 months Done 02/14/04	\$1,500	1Ctr - 1 Flush	Executive Coordinator	July 19,2002
Increase pay't on credit cards 4200/ 6 mo		\$700 6 months Done 3/21/03	(\$2200 -\$300) \$1,900	1 Ctr - 1 1/2 Flush	Executive Coordinator	September 20,2002
New Mercedes Benz		\$1,200	(\$3100-\$300) \$2,800	1 Ctr - 2 Flushes	Master Coordinator	October 18,2002
Down payment vacation home \$20,000		\$800 24 months Done 12/04	\$3,600	1Ctr - 2 1/2 Flushes	Master Coordinator	December 20,2002
Trip to Europe \$5k		\$1,000 5 months Done 6/03	\$4,600	1Ctr - 3 Flushes  open new leg at this time	Professional Coordinator	February 21, 2003
Retire Spouse		\$2,000	(\$6600 -\$700) \$5,900	1 Ctr - 4 Flushes	Professional Coordinator	May 2, 2003
Ski Boat \$17,000	\$2k from savings	\$1,300 12 months Done 6/04	\$7,200	1Ctr - 4 Flushes 1 Ctr - 1 Flush	Supervising coordinator	June 20, 2003
Increase savings stock market		\$2500 month	(\$9700 -\$1000) \$8,700	1 Ctr - 4 Flushes 1 Ctr - 2 Flushes	Supervising coordinator	September 19, 2003
Furniture \$20k		\$2,200 9 months Done 5/04	\$10,900	1 Ctr - 4 Flushes 1 Ctr - 3 Flushes  open new leg at this time	Ntnl Supervising coord.	November 21, 2003
New home	\$17,000	\$2500 month	(\$13400 - \$900) \$12,500	1 Ctr - 4 Flushes 1 Ctr - 4 Flushes 1 Ctr - 1/2 Flush	Ntnl Supervising coord.	February 13, 2004
Retire		\$6,800	(\$19300 - \$1300) \$18,000	1 Ctr - 4 Flushes 1 Ctr - 4 Flushes 1 Ctr - 4 Flushes	Director	November 13, 2004